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Thursday, March 24, 2016

REBBEL

“We have made the internet a more blind-friendly place, with successful

CARTER

ful business owner realizes it’s time to move on. Sometime

of age or health concerns, and other

There comes a time when a success-

y

AOL, Amazon, Target, eBay,

T W.

theme is that the owner starts to con-

a business about 5 to 10 years in ad-

vance. This is due to the complexity of

the process and the time involved in

should be how to prepare

One of the first considerations

cords;

Leadership

Buyers want to be confident in their

of financial information that has been

■

Determining an estimated busi-

menting incentives for key officers to

stay with the company after the sale,

eredus ot krownuorg

Authors Guild, Inc. v. HathiTrust

scan their entire print library collections and, in exchange, (gotten) back a digital

copy of those scans, “Goldstein said.

A qualified

In addition to a valuation analyst,

in the legal process of the sale and to
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to determine the tax and cash flow im-

plications.

work with a business broker or invest-

ment banker, depending on the size

of the company, to market, negotiate

and develop the structure of the sale.

Number 118

scan their entire print library collections to be scanned in the future, “thereby incidentally throwing open still

wider the doors for those with print disabilities, “he said.

DANIEL F. GOLDSTEIN

to making access to these kinds of public resources more

printed text include dyslexia, arthritis and cerebral palsy, among others.

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Therefore, at the time of the sale, it is important to have in place a

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Complicating

main advantages of using a broker to

adviser

structure, as it is uncommon to receive

associated costs can vary. At a minimum,

agreements.

Emotional impact

贷款 program to be equally accessible to blind students, and in litigation to ensure

blind people are granted the right to vote independently and privately.

Take, for example, the case

Authors Guild, Inc. v. HathiTrust

to their entire print library collections and, in exchange, (gotten) back a digital

copy of those scans, “Goldstein said. This created a compelling incentive for more

collections to be scanned in the future, “thereby incidentally throwing open still

wider the doors for those with print disabilities, “he said.

NEW!

Winner video clip

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Most people take for granted the privilege to browse the web, read books and make use of everyday items such as ATMs. However, those everyday tasks can be hard to accomplish for blind people and Daniel Goldstein has dedicated his career to making access to these kinds of public resources more equitable.

Take, for example, the case Authors Guild, Inc. v. HathiTrust, which Goldstein considers the most important of his career. "The case arose from the Authors Guild's challenge to a number of universities who had allowed Google to digitally scan their entire print library collections and, in exchange, (gotten) back a digital copy of those scans, " Goldstein said. "The court held that it was a fair use to allow unfettered access to the digital scans of these copyrighted works to blind and other print-disabled scholars, " he added. (In addition to blindness, other conditions that can make it hard to access printed text include dyslexia, arthritis and cerebral palsy, among others.) The ruling also allowed non-disabled scholars to search and compile data based on the scans, Goldstein said. This created a compelling incentive for more collections to be scanned in the future, "thereby incidentally throwing open still wider the doors for those with print disabilities, " he said.

As counsel for the National Federation of the Blind, Goldstein initiated a national legal campaign to ensure equal access to technology. "Today, most ATMs can be used through voice guidance and a pair of earphones by blind consumers because, in part, of a series of pioneering lawsuits, " he said. "We have made the internet a more blind-friendly place, with successful resolutions with AOL, Amazon, Target, eBay, Ticketmaster, Scribd and many others."

Goldstein has also been instrumental in a settlement with the U.S. Department of Education that requires the online forms and notices associated with the student loan program to be equally accessible to blind students, and in litigation to ensure blind people are granted the right to vote independently and privately.

What is a key decision you made in your career that made the difference?

"It was not a decision that I made that changed the course of my legal career. It was the decision made by the National Federation of the Blind to engage me as their lawyer that refocused my career and led to 30 years of exciting and meaningful work that brings me joy every day. Having learned so much from my mentors in the National Federation of the Blind and having been so supported by my friends in the blind community, I thank them for the extraordinary honor of representing them."

Daniel F. Goldstein
Founding Partner
Brown, Goldstein & Levy LLP

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